

Sales and Inventory Report
Category - RESIDENTIAL
Statistics for Entire MLS from 1/1/2013 - 12/31/2013

Category: 1

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
January	2013	484	\$84,522,944	\$180,146	\$174,634	\$162,312	103	131	96.93%	4084	8.43
February	2013	546	\$106,870,608	\$201,646	\$195,733	\$172,450	105	126	97.06%	4203	7.69
March	2013	774	\$151,570,401	\$201,841	\$195,827	\$168,935	92	118	97.02%	4275	5.52
April	2013	814	\$169,683,778	\$215,171	\$208,456	\$180,000	93	119	96.87%	4219	5.18
May	2013	855	\$170,778,446	\$205,685	\$199,740	\$174,900	91	120	97.10%	4300	5.02
June	2013	871	\$178,032,086	\$209,614	\$204,399	\$177,900	80	100	97.51%	4330	4.97
July	2013	855	\$173,487,894	\$210,951	\$202,909	\$178,000	77	101	96.18%	4372	5.11
August	2013	920	\$186,702,227	\$207,574	\$202,937	\$176,000	80	98	97.76%	4373	4.75
September	2013	749	\$145,069,229	\$198,848	\$193,683	\$170,000	81	100	97.40%	4362	5.82
October	2013	674	\$133,297,594	\$204,144	\$197,770	\$170,857	88	108	96.87%	4388	6.51
November	2013	598	\$118,630,968	\$203,852	\$198,379	\$175,000	90	112	97.31%	4365	7.29
December	2013	654	\$133,955,239	\$209,853	\$204,824	\$180,162	81	102	97.60%	4181	6.39
Annual:		8794	\$1,752,601,414	\$205,152	\$199,295	\$174,900	87	110	97.14%	4288	5.85

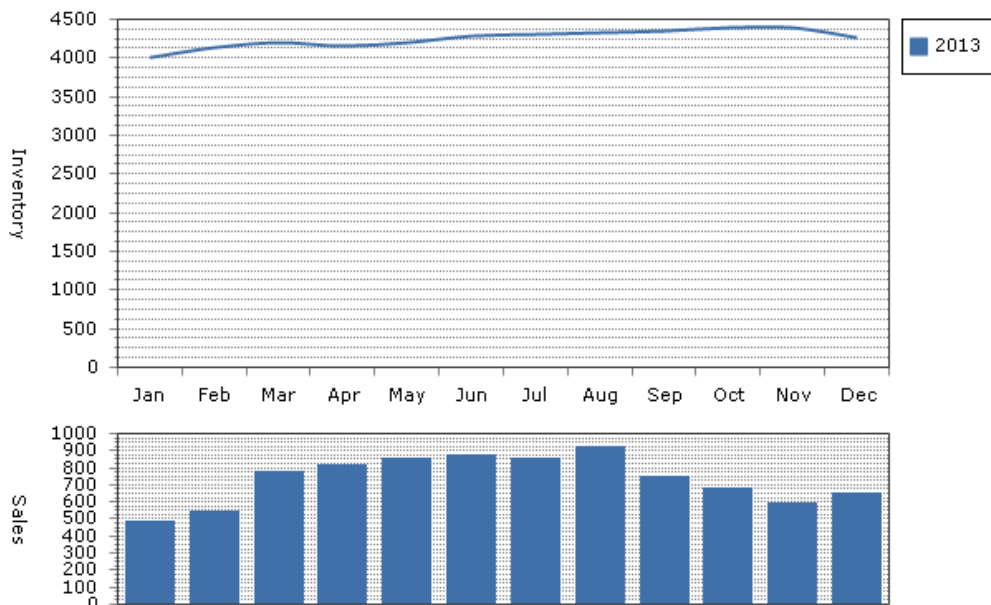
Annual:	2013 - 2013	8794	\$1,752,601,414	\$205,152	\$199,295	\$174,900	87	110	97.14%	4288	5.85
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Note: The "Current Inventory" column(s) reflect the number of active(on market) listings on the 16th day of each month.

The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales". This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

Sales and Inventory: 1/1/2013 - 12/31/2013



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